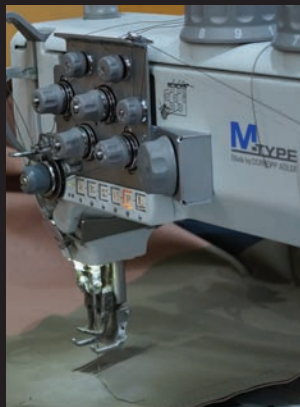


Covering Australia



and beyond


Bartlett
Industrial Textile Product
Manufacturing



Bartlett

Industrial Textile Product
Manufacturing



Bartlett
Manufacturing



Bartlett Blinds



Bartlett
Tank Liners



History

In 1956, a sail maker by the name of Cliff Bartlett began repairing tarpaulins in the lounge room of his family home. From this humble foundation, the Bartlett business was born.

Continual growth based on a total commitment to service and quality, along with ongoing re-investment in new technologies have seen Bartlett stand the test of time, today being a leader within the industry.

Vision

Our company will be a family owned, professional, 'corporate umbrella' organisation that grows and develops profitable strategic business units.

We will use and expand on our fabrication ingenuity and expertise to become innovative industry leaders in existing and emerging markets by producing and selling appropriate products.

Commitments

Our People

Our success comes from our people.
We work together in a fair, safe and secure environment.
We will provide opportunities that challenge and reward our people to grow and develop their skills.
Respect and trust is the foundation of our relationships.

Our Customers

Customers are our partners, our number one priority.
Our products provide value for money; we aim to be our customers' first choice.
By providing high quality service and solutions we will meet our customer's needs and strive to exceed their expectations.

Our Suppliers

We are committed to mutually beneficial relationships with our suppliers and develop strategic alliances with them. We will achieve this by treating our suppliers in a loyal and ethical manner, being open in our communication.

Our Shareholders

We understand that our success has been built upon the commitment and responsibility of our shareholders. Through our loyalty we commit to meet the shareholder's long term goals.

Our Industry

We will be a responsible industry leader whose success will be achieved through innovation and adaptation. We aim to be approachable, supportive and respected; our name will be our benchmark.

Our Community

We accept responsibility for our role in providing a healthy and sustainable environment for the communities in which we operate.

Our reputation as a responsible and supportive company will be exemplified through the continuing community involvement of our company and staff.

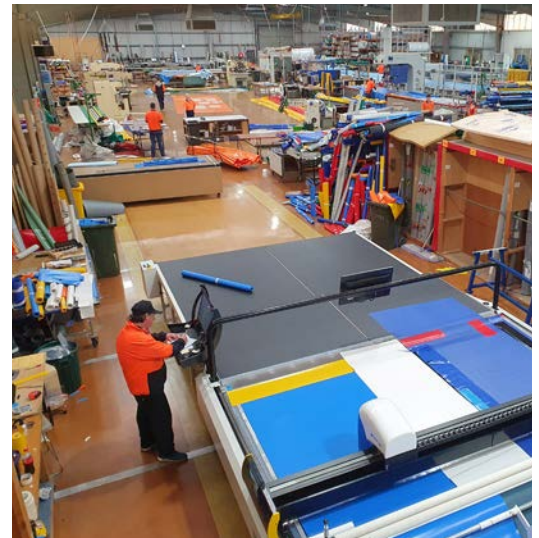


Bartlett Manufacturing operates from the company's location at 172 Ring Road Ballarat.

This facility comprises 3500sqm of production space.

Products for the following market sectors are manufactured at this facility:

- Agricultural
- Transport
- Winery
- Safety
- Defence
- Commercial
- Recreational
- Manufacture Under License
- Contract Fabrication
- Recreational



- » Grain Bunker Covers
- » Pit Silage Covers
- » Haystack Covers
- » Flexiflume™
- » Pumpline™
- » Dam & Pond Liners

'GrainCorp has been using Bartlett to fabricate grain bunker covers for many years due to their proven ability to deliver quality products at a decent price. Bartlett is able to meet very demanding delivery times which are vital in the grain industry. Bartlett work with us to ensure that the covers are delivered where and when they are meant to be, to satisfy our customers needs.'



Our range of Agricultural products provide our customers with the ability to protect, preserve, contain and transport valuable commodities. We take enormous pride in our ability to adapt existing products and develop new products to meet the ever changing needs of Primary Producers and companies servicing the agricultural sector.

The challenges are always new, but the underlying theme remains the same; to seek the most efficient, practical and innovative way to combat the elements, protect precious goods, harness nature's resources and provide benefit to our customers on the land.



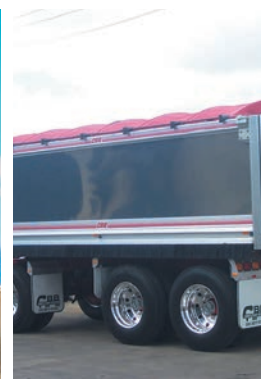
- » Roll Tarps
- » Side Curtains
- » Hoop Tarps
- » Cap Tarps
- » Bin Tarps

"We rely on Bartlett to supply all of our truck tarps. They supply quality tarps to suit the ever changing specifications of all truck bodies. The Bartlett team provide reliable turnaround times and excellent customer service."

Chris Debono - Chris's Body Builders

For more than 50 years we have been manufacturing quality truck tarps to protect the nation's livelihood in transit. Today, the quality of a Bartlett Transport Tarp ensures we are acknowledged as the best by our valued customers.

Our Transport Tarp range is manufactured from UV stabilised PVC, PVC Mesh or high quality canvas and our tarps are renowned for their strength, durability and first-class workmanship.



Wine Press
Membranes for all
makes and models
of Presses

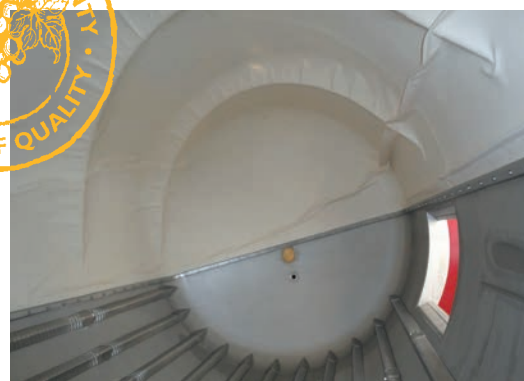
'In an industry where the quality of our processing equipment is vital to our success, we choose to use Bartlett replacement membranes for our wine presses. Bartlett membranes are of extremely high quality and give us peace of mind at Vintage time with the knowledge that our presses will not have down time due to a failed membrane.' – Andrew Peace Wines



Don't risk your vintage! Only a Bartlett Membrane will do. Bartlett wine press membranes are standard equipment for many Australian made presses and replacement equipment for European presses where they often exceed the Original Equipment Manufacturer's specifications.

Using quality fabrics and world-class manufacturing techniques, we can produce a custom made membrane to suit any make and model of pneumatic wine press.

Exporting to multiple countries, our membranes are world renowned. This includes a high market share of the largest market for wine press membranes in the world, California.



- » Canvas & PVC Tarps
- » Cargo Canopies
- » Canvas Tents
- » Flexitanks
- » Safety & Road Rescue Equipment
- » Disaster Tarps
- » Rescue Dummies
- » Portable Altitude Chamber (PAC)



Our vast range of products extends to the Safety & Defence sectors. We are regularly called upon by public utilities, government bodies and Defence Forces to assist in developing products to address their needs. We often work closely with prime and second tier suppliers to ADF to fulfill the fabrication requirements of canvas and PVC components for large contracts.

Our Portable Altitude Chamber (PAC) allows safe descent of trekkers suffering Acute Mountain Sickness (AMS), whilst our Flexitanks are used by the Australian Defence Force and Fire Fighting Authorities as temporary storage of water for a range of purposes.

We have also developed a unique range of Safety & Road Rescue products which are in use daily by SES and other Road Rescue Authorities.





- » Tunnel Shelter Covers
- » Bladder Tanks
- » Pillow Tanks
- » Aquaculture Liners

The Bartlett range of commercial products allows us to act as a preferred supplier to many customers who on-sell a specific item or a range of products to end users.

We are called upon by many different industry sectors to manufacture products that serve varying and unique purposes. From bladder tanks for water storage to large commercial liners and covers for commercial or recreational purposes.

It is our ability to adapt and custom design products for our commercial customers that keeps them coming back.



- » Cricket Pitch Covers
- » Custom Made Inflatables
- » Inflatable Pontoons
- » Boat Fender Bags

Our range of recreational products is testament that like our customers we too love to have fun! Our recreational products are used by sporting clubs, holiday resorts, pony clubs, extreme sports enthusiasts and many other associations and clubs.



Manufacture Under License

We are the production arm for many clients who utilise us to manufacture under license for them. Being flexible to meet our client's needs is important and we continually search for ongoing improvements. We are able to fabricate from an existing design or help develop something new. We work on specific projects for customers and enjoy a confidential, trusting, ethical and open relationship. We work with our customers to develop a product from concept to completion that can be marketed under our client's brand.

Contract Manufacture

Contract Welding and Sewing

Don't say no to your customer, ask us!

Bartlett also fabricate for other companies within the industrial textile products industry, allowing these businesses to enjoy a low cost solution to ease production capacity overloads and technical constraints.

'Since 2005 C.E Bartlett has produced all the Track Trailer tents, awnings, wheel covers and universal storage products. Upwards of 40 individual canvas products are made exclusively for Track Trailer. Utilising the highest quality materials the Bartlett team continually supplies our products on time, with a quality guarantee. We are continually improving our products to maintain our good standing as an industry leader. The team at Bartlett's work hard to design new canvas items, whilst frequently developing and upgrading existing canvas products. In my time dealing with the Bartlett team I've found them to be extremely friendly and professional to deal with.'

Lloyd Waldron - Marketing Manager - Track Trailer



Bartlett Blinds

- » Ziptrak® Blinds
- » Automatic Sunblinds
- » Straight Drop Blinds
- » Fixed Guide Blinds
- » Wire Guide Blinds
- » Pivot Arm Awnings

Bartlett Blinds consistently produce a high quality range of blinds and awnings with a large range of fabrics available. They offer a variety of blind styles and components, with the ability to manufacture within a short period of time and pricing to suit the agent and the customer. Warranty and backup is also a large factor in my reason to continue to choose Bartlett Blinds as my blind supplier.

Mark Heald - Wannon Blinds & Awnings

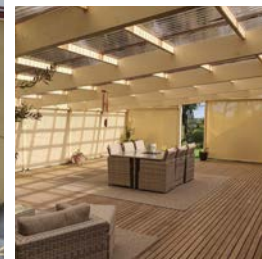
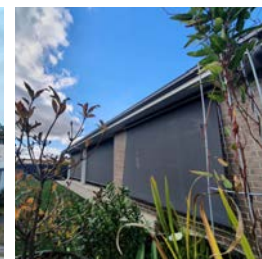
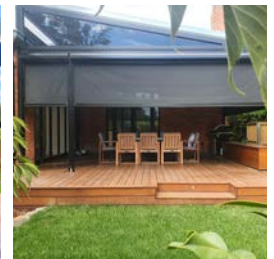
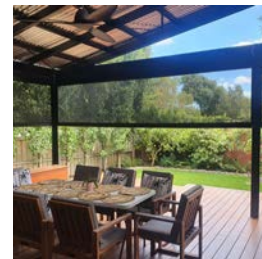
Our Bartlett Blinds factory is where production of the extensive range of sunblinds, awnings and patio blinds takes place. It is also home to our customer service team and impressive showroom with all styles of awnings on display.

Bartlett Blinds is a national market leader in the manufacture of external awnings, providing exceptional quality and service for over 50 years.

We supply through our extensive group of resellers Australia wide. Our product is made using only the best quality materials and we are committed to giving you the best service and after sales support possible. Regardless of the application, Bartlett Blinds have a product to suit your needs.

The Bartlett Blinds factory is located at 16 Grandlee Drive, Ballarat and comprises 1600 sqm of production space.

‘keep cool in summer & entertain all year round’





The Bartlett Tank Liner division manufactures tank liners for many steel panel tank companies, existing corrugated iron tanks, concrete tanks and underground tanks. These liners are used all over Australia and in many overseas countries, for domestic and industrial applications.

The Bartlett Tank Liner factory is located at 172 Ring Road, Ballarat alongside our General factory. This facility comprises 2300sqm of production space



Specialised Tank Services (STS) have been purchasing tank liners from Bartlett Tank Liners since 1992. As a family owned and operated company, what struck me all those years ago was the level of product knowledge and genuine interest and enthusiasm for their customers and their products.

These days we still find the same level of knowledge and service despite operations being on a much larger scale.

As our business has expanded and developed with a specific focus on tank repairs and supply our reliance on Bartlett Tank Liners as well as our volume of orders has significantly increased.

STS has had a great relationship with Bartlett Tank Liners since 1992 and I look forward to many more years to come as together we provide quality solutions to liquid storage needs.

Richard Holloway
Director
Specialised Tank Services



Export

Bartlett enjoy a strong international presence with many years experience in export to diverse countries all over the globe.

Increasingly, we find our existing and specialist product solutions have global application. In some cases, we see the strategic need to appoint overseas distributors or agents and continue to expand this initiative for our products. In other cases we have chosen to develop new markets ourselves.

Our global profile has been enhanced through international trade shows and the internet.

www.bartlett.net.au

In addition to our standard products which have international application, our design and development capability allows us to design niche products for defined markets. Materials are sourced locally or can be imported for fabrication and conversion.

Our long history has enabled us to develop strong relationships with our international customers and we are focused on building partnerships through the delivery of outstanding service.







C.E. BARTLETT PTY LTD

Ring Road, Ballarat,

PO Box 49 Wendouree,

Victoria, Australia 3355.

FREE CALL (within Australia)

1800 115 440

Phone +61 3 5339 3103

Fax +61 3 5338 1241

Email info@bartlett.net.au

www.bartlett.net.au